



Revision number: 4

Purchasing Agent: MARK HELLEWELL

Item: LCD PROJECTORS & ELECTRONIC WHITEBOARDS

Vendor: 00256H A UINTA BUSINESS SYSTEMS
332 WEST BUGATTI
SALT LAKE CITY, UT 84115

Internet Homepage:

Telephone: (801) 461-7631

Fax number: (801) 486-4720

Contact: JERRY ENRIGHT

Email address: JERRY@UINTA.COM

Brand/trade name:

Price: SEE ATTACHED

Terms: NET 30

Effective dates: JUNE 2, 2002 through JUNE 1, 2003

Days required for delivery:

Price guarantee period:

Minimum order:

Min shipment without charges:

Other conditions:

REVISION # 4 : PLEASE NOTE EXTENSION OF CONTRACT.

PLEASE REFERENCE MA-1078, MA-1079, MA1080 AND MA-1082 BEFORE MAKING A PURCHASE DECISION.

This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor (creating a PG in Finet) and make payments for the same on a PV referencing the original PG. Agencies will return to the vendor any invoice which reflects incorrect pricing.

**PRICE LIST FOR LCD PROJECTORS & ELECTRONIC WHITEBOARDS****LCD PROJECTORS**

NEC 8% ABOVE DEALER COST PLUS SHIPPING

EPSON 8% ABOVE DEALER COST PLUS SHIPPING

ACCESSORIES AND
REPLACEMENT BULBS VARIABLE DEALER PROFIT PLUS SHIPPING

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ELECTRONIC WHITEBOARDS

PANASONIC 20% ABOVE DEALER COST PLUS SHIPPING

SMART BOARD 25% ABOVE DEALER COST PLUS SHIPPING

mitsubishi projectors

QUANTITY	P/N	DESCRIPTION	PRICE
1	LVPS50UX	SVGA (800 x 600), 7 lbs, 3 year warranty 3 year emergency roadside assistance	\$2,294.00
1	LVPSA51	SVGA (800 x 600), 7 lbs, 3 year warranty, NO ERA	\$2,165.00
1	LVPX30	XGA (1024 x 768), 3.1 lbs, 800 Lumens, 3 year warranty, ERA	\$2,683.00
1	LVPX70X	XGA (1024 x 768), 7 lbs, 1100 Lumens, 3 year warranty, ERA	\$3,221.00
1	LVPX80	XGA (1024 x 768), 7.7 lbs, 1500 Lumens, 3 year warranty, ERA	\$4,295.00
1	LVPS250	SVGA (800 x 600), 13 lbs, 1500 Lumens, 3 year warranty, NO ERA - Power Zoom	\$3,065.00
1	LVPX390	XGA (1024 x 768), 7 lbs, 2200 Lumens, 3 year warranty, ERA - Power Zoom	\$4,941.00
1	LVPX400	XGA (1024 x 768), 14.7 lbs, 3000 Lumens, 3 year warranty, ERA - Power Zoom	\$6,565.00
1	LVPXD10	XGA (1024 x 768), 5 lbs, 1200 Lumens, 3 year warranty, ERA	\$3,690.00
1	LVPSD10	SVGA (800 x 600), 5 lbs, 1200 Lumens, 3 year warranty, NO ERA	\$2,576.00



TRAINING POLICY

MITSUBISHI

Uinta will provide set-up and training as requested by the end user. On going telephone support and on-site training are available upon request throughout the life cycle of the machine. The NEC projectors are easy to use.

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SMARTBOARD

Uinta will provide for unpacking, assembling, and training. Additional training is provided upon the end user's request. The Smartboard is an intuitive product and is very easy to learn. Telephone support is also available.

PANASONIC

Our policy is to do whatever the end user request in order for them to make the best use of their equipment.

REPLACEMENT/REPAIR POLICY

MITSUBISHI

Three-year parts & labor warranty, 90-day warranty on the light source, 7-day, toll-free, plus a 3-year Emergency Roadside Assistance (ERA) program that guarantees free replacement product shipped overnight for next business-day delivery when and where available.

NEC

NEC warranty is 2 years, which includes Insta Care 24 hour replacement service.

In an emergency situation where a 24 hour turn around is not good enough, Uinta will provide a loan projector.

SMARTBOARD

In the unlikely event of a surface failure, Uinta will provide the end user with a mobile Smartboard Kit. The circuit board is located in the pen tray. In the unlikely event of a circuit board failure, Uinta will provide a pen tray from a demo machine. All pen trays are Interchangable for both front and rear projection Smartboards. The warranty is two years. Spares will be provided at no charge in or out of warranty.

PANASONIC

The end user will be provided a loan machine upon request on an as needed basis.



DEMONSTRATOR POLICY

MITSUBISHI

Our policy is to do whatever the end user request in order for them to make an informed decision.

SMARTBOARD

Uinta will do whatever is necessary to accommodate the end user. The most common demonstration is with the portable Smartboard.. All Smartboards work the same. The size does not matter.

PANASONIC

Our policy is to do whatever the end user request in order for them to make an informed decision.

INSTALLATION COSTS

Installing Company: Uinta Business Systems

Labor Cost: \$ 30.00 per hour

Mounting Hardware: 22.2% Dealer Markup

Cables and Wires: 10% Dealer Markup

FINET CODE (S):

20775000000-Projection Devices, Liquid Crystal Display (LCD)

84076000000-Video Projectors

88042000000-Projection Panels, Pads, and Accessories for Computers

60037000000-Copy Boards, Electronic

78515000000-Black Boards, Chalk Boards & Dry Erase Boards